

RANDLE & ASSOCIATES, LLC Certified Public Accountants

FOOD OUTREACH, INC.

Financial Statements

December 31, 2022 and 2021

(With Independent Auditors' Report Thereon)

FOOD OUTREACH, INC.

FINANCIAL STATEMENTS

December 31, 2022 and 2021

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INDEPENDENT AUDITORS' REPORT

Board of Directors Food Outreach, Inc.

Opinion

We have audited the accompanying financial statements of Food Outreach, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Food Outreach, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Food Outreach, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Food Outreach, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

• Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Food Outreach, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Food Outreach Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 18, 2023, on our consideration of Food Outreach Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Food Outreach Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Food Outreach Inc.'s internal control over financial reporting and compliance.

Florissant, Missouri

Randh & associates, LLC, CPAs

August 18, 2023

FOOD OUTREACH INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

	Decem	ber 31,
	2022	2021
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 480,185	\$ 656,784
Grants receivable	665,769	326,394
Accounts receivable	-	929
Prepaid expenses	59,817	38,792
Inventory	23,202	75,864
Total Current Assets	1,228,973	1,098,763
Investments, at fair value	3,228,709	4,231,949
Property and equipment:		
Land	231,573	231,573
Building and improvements	1,194,752	1,176,204
Office furniture and equipment	553,874	476,811
Operating lease right of use asset	12,298	- (4 004 74 ()
Accumulated depreciation and amortization	(1,307,448)	(1,231,714)
TOTAL ASSETS	5,142,731	5,983,586
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	69,419	80,695
Accrued compensated absences	12,176	9,958
Accrued pension	33,175	28,605
Operating lease liability - current	4,081	-
Total Current Liabilities	118,851	119,258
Operating lease liability - long term	8,217	
TOTAL LIABILITIES	127,068	119,258
NET ASSETS		
Without donor restrictions		
Undesignated - available for operations	2,693,215	3,564,725
Investment in property and equipment	685,049	652,874
Board designated operating reserve	1,100,000	1,100,000
Board designated reserve for building and equipment	200,000	200,000
Total without donor restrictions With donor restrictions	4,678,264	5,517,599
Purpose restrictions	337,399	346,729
Total with donor restrictions	337,399	346,729
TOTAL NET ASSETS	5,015,663	5,864,328
TOTAL LIABILITIES AND NET ASSETS	\$ 5,142,731	\$ 5,983,586

FOOD OUTREACH INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

			2022			2021		
	Without Donor Restrictions	onor	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	T	Total
Support and revenue								
Support								
Government grants	\$ 1,06	1,069,578	, \$	\$ 1,069,578	\$ 996,740	ı ₩	წ ഗ	996,740
Individual contributions and tributes	23	235,652	•	235,652	376,682	•	'n	376,682
Donation In-Kind	10	105,273	ı	105,273	22,305	1		22,305
Religious contributions		4,112	1	4,112	4,166	1		4,166
Foundation contributions	62	626,150	1	626,150	217,810	467,964	9	685,774
Corporation contributions		81,864	,	81,864	125,652	1	+	125,652
Special events (net of direct cost of \$81,991 and \$49,333 for	J.							
2022 and 2021 respectively)		229,952		229,952	301,969	1	ñ	301,969
Appeals and solicitations	9	69,981	,	69,981	53,914	1	7	53,914
Investment earnings, net of fees	89)	(683,536)	,	(683,536)	556,470	1	ũ	556,470
Miscellaneous	20	200,026		200,026	122,927	1	-	122,927
Total	1,93	1,939,052	1	1,939,052	2,778,635	467,964	3,2,	3,246,599
Net assets released from restrictions		9,330	(9,330)	•	131,235	(131,235)		,
Total support and revenue	1,94	1,948,382	(9,330)	1,939,052	2,909,870	336,729	3,2,	3,246,599
Expenses								
Program services	2,27	2,272,749	1	2,272,749	1,782,138	1	1,7	1,782,138
Supporting services:								
Administration	34	344,645	•	344,645	305,090	,	ñ	305,090
Fundraising	17	170,323	1	170,323	181,159	ı	1	181,159
Total expenses	2,78	2,787,717	ı	2,787,717	2,268,387	ı	2,2	2,268,387
CHANGE IN NET ASSETS	(83	(839,335)	(9,330)	(848,665)	641,483	336,729	Ō	978,212
Net Assets-Beginning of year	5,51	5,517,599	346,729	5,864,328	4,876,116	10,000	, 8,	4,886,116
Net Assets-End of year	\$ 4,67	4,678,264	\$ 337,399	\$ 5,015,663	\$ 5,517,599	\$ 346,729	\$ 5.8	5,864,328
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See auditor's report and accompanying notes to financial statements

FOOD OUTREACH INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

		Decem	ber 3	1,
		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(848,665)	\$	978,212
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation expense		75,734		54,757
PPP loan forgiveness		· -		(120,000)
Unrealized/realized loss/(gain) on investments (Increase)/ Decrease in operating assets:		683,536		(452,618)
Grants and accounts receivable		(338,446)		(109,302)
Prepaid expenses and deposits		(21,025)		9,033
Inventories		52,662		13,005
Increase/(Decrease) in operating liabilities:		,		,
Accounts payable		(11,276)		48,960
Accrued compensated absences		2,218		1,199
Accrued pension		4,570		68
Total adjustments		447,973		(554,898)
CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES		(400,692)		423,314
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of capital assets		(95,611)		(203,065)
Proceeds from sale investments	;	3,695,520		2,477,154
Purchase of investments	(;	3,375,816)	((2,705,509)
CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES		224,093		(431,420)
NET (DECREASE)/INCREASE IN CASH		(176,599)		(8,106)
CASH AT BEGINNING OF YEAR		656,784		664,890
CASH AT END OF YEAR	_\$_	480,185	\$	656,784

See auditor's report and accompanying notes to financial statements.

FOOD OUTREACH INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

	_	HIV/AIDS	Cancer	Tot	Total Program	Administrative Fundraising	Fur	ıdraising		Total
Salaries	↔	345,714	\$ 110,628	₩	456,342	\$ 138,285	69	96,800	↔	691,427
Employee benefits	•	78,392	25,085		103,477	31,357		21,950		156,784
Payroll taxes and other expenses		26,581	8,506	"	35,087	10,632		7,443		53,162
-		450,687	144,219		594,906	180,274		126,193		901,373
Automobile and truck		9,623	1,063	~	10,686	ſ		1		10,686
Bank and credit card fees		1	ı		1	13,563		1		13,563
Computer software expense		26,435	5,543	~	31,978	10,660	_	ı		42,638
Depreciation		33,950	7,118	~	41,068	13,689	_	1		54,757
Dues and subscriptions		ı	1		1	4,104		ı		4,104
Food, nutritional supplements and consumables		683,205	120,354	_	803,559	İ		1		803,559
In-kind:		0								
Food, nutritional supplements and consumables		22,185	1		22,185	ı		1		22,185
Insurance		31,031	6,507	_	37,538	12,513	~~	ı		50,051
Maintenance - building		43,283	9,076	"	52,359	17,453	~	į		69,812
Miscellaneous expenses		3,341	1		3,341	1		1		3,341
Occupancy		21,213	4,448	ω	25,661	8,554	_	1		34,215
Office expenses		13,814	2,829	C	16,643	5,548	~	1		22,191
Printing and postage		5,234	924		6,158	14,121		14,121		34,400
Professional and legal fees		130,738	82	~ !	130,820	16,384		16,356		163,560
Community outreach and other developments		1	1		1	ı		24,489		24,489
Telephone		4,328	806	m	5,236	1,746		1		6,982
Travel and meetings		1	1		1	6,481		ı		6,481
Total expense by function	₩	1,479,067	\$ 303,071	8	1,782,138	\$ 305,090	\$	181,159	\$ 2	2,268,387

See auditor's report and accompanying notes to financial statements

FOOD OUTREACH INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

		HIV/AIDS	Cancer	Total Program		Administrative	Fundraising		Total
Salaries	မှ	382,649 \$	122,447	\$ 505,096	∨	53,059	\$ 107,141	↔	765,296
Employee benefits		74,530	23,850	98,380		29,812	20,869		149,061
Payroll taxes and other expenses		29,680	9,498	39,178		11,872	8,311		59,361
		486,859	155,795	642,654		194,743	136,321		973,718
Automobile and truck		16,654	2,939	19,593	93	ı	1		19,593
Bank and credit card fees		1	ı	1		11,794	ı		11,794
Computer software expense		27,596	5,786	33,382		11,128	ı		44,510
Depreciation		46,955	9,845	56,800		18,934	t		75,734
Dues and subscriptions		ı	1	•		8,984	ı		8,984
Food, nutritional supplements and consumables		981,706	173,242	1,154,948	48	1	ı	_	1,154,948
In-kind:									
Food, nutritional supplements and consumables		102,851	1	102,851		1	1		102,851
Insurance		29,978	6,286	36,264		12,088	1		48,352
Maintenance - building		31,078	6,516	37,594		12,532	ı		50,126
Miscellaneous expenses		2,886	1	2,886	98	ı	ı		2,886
Occupancy		22,343	4,685	27,028	28	9,009	ı		36,037
Office expenses		19,209	3,935	23,144	44	7,715	1		30,859
Printing and postage		11,624	2,051	13,675	22	19,581	19,581		52,837
Professional and legal fees		115,371	1	115,371		14,421	14,421		144,213
Community outreach and other developments		ı	1	'		9,113	1		9,113
Telephone		5,422	1,137	6,559	59	2,186	ı		8,745
Travel and meetings		ı	-	1		12,417	ı		12,417
Total expense by function		1,900,532	372,217	2,272,749		344,645	170,323	(1	2,787,717

See auditor's report and accompanying notes to financial statements

NOTE 1 - Summary of Significant Accounting Policies

Nature of Activities

Food Outreach, Inc. (the Organization) was incorporated in the state of Missouri in 1998 as a not-for-profit. The primary activity of the Organization is to provide nutritional counseling, proper nutrition, food and nutritional supplements for men, women, and children with HIV/AIDS or cancer in the St. Louis region living at or below 300% of the Federal Poverty Level. The Organization depends on a network of hundreds of volunteers to prepare and deliver scratch-prepared meals and groceries to its thousands of clients.

Change in Accounting Principles

For the year ended December 31, 2022, the Organization implemented FASB, ASU 2016-02, Leases (Topic 842). It establishes requirements for lease accounting based on the principle that leases are financings of the right to use an underlying asset. A lessee is required to recognize a lease liability and an intangible right to use lease asset. These changes were incorporated in the Organization's December 31, 2022 financial statements, but did not have an effect on the beginning net assets.

Basis of Accounting

The Organization maintains its accounting records on the accrual basis of accounting whereby revenues are recorded when earned and expenses are recorded when the obligation is incurred.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

<u>Net Assets without Donor Restrictions:</u> Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

<u>Net Assets with Donor Restrictions:</u> Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Basis of Presentation (continued)

Revenues are reported as increases in net assets without donor restriction unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations or donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Bank balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each financial institution. The Organization maintains cash balances at various domestic financial institutions which at times may exceed the federally insured limits. The Organization has not experienced any losses in any accounts and believes it is not exposed to any significant credit risk on cash.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Interest and dividends and both realized and unrealized gains and losses on investments are recorded in investment earnings, net of investment fees in the statements of activities.

Marketable securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investments securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Right to Use Leased Asset

The Organization has recorded right to use lease assets as a result of implementing ASU 2016-02, Leases (Topic 842). The right to use assets are initially measured at an amount to the initial measurement of the related lease liability. The right to use assets are amortized on a straight-line basis over the life of the related lease.

Contributions and Promises to Give

Contributions received are recorded as revenue with or without donor restrictions depending on the existence and/or nature of any restrictions. When restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activity and realized as net assets released from restrictions. In the absence of donor restrictions to the contrary, restrictions on contributions of property or equipment or on assets restricted to acquiring property or equipment expire when the property or equipment is placed in service.

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Grants Receivable

Governmental grants are generally recorded on a cost reimbursement basis. Grants receivable are stated at cost, due to its short-term nature. Management provides for probable uncollectible amounts through a charge against earnings and a corresponding increase in a valuation allowance based on its assessment of the current status of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a reduction in the valuation allowance and the receivable.

Inventory

Inventories consisting of food, food supplements and consumable supplies are valued at the lower of cost or market on the first-in, first-out (FIFO) method and net realizable value.

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Property and Equipment

Furniture and equipment are recorded at cost, if purchased, or fair value at the time of donation, if donated. Depreciation is computed on the straight-line method over the estimated useful lives of the assets, which range from 5 to 40 years. Major additions and betterments in excess of \$2,500 that extend the useful lives of property and equipment are capitalized. General maintenance and repairs are charged to expense as incurred.

Impairment of Long-Lived Assets

Long lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the sum of the expected future undiscounted cash flows is less than the carrying amount of the asset, a loss is recognized for the difference between the fair value and the carrying value of the asset. For the years ended December 31, 2022 and 2021, management determined that no impairment loss needs to be recognized.

Donated Assets and Materials

Donated marketable securities and other noncash donations are recorded as contributions at their fair values at the date of donation. It is the Organization's policy to sell any marketable securities immediately.

Donated Services

The Organization records donated services and goods in accordance with FASB ASC 958-605-25, Revenue Recognition. As such, donated services are recognized when the service either creates or enhances a non-financial asset or requires specialized skill that would be purchased if the service was not donated. Additionally, the Organization tracks donated volunteer time received that neither enhances a non-financial asset or requires a specialized skill. Because these donations do not meet the criteria under FASB ASC 958-605, they are not recorded for financial statement purposes.

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Income Tax Status

The Organization is tax-exempt under Section 501(c)(3) of the Internal Revenue Service Code. As such, the Organization can only be taxed on income from any activities unrelated to its charitable purpose. There was no unrelated business income for 2022 or 2021; therefore, the statements do not include any provision for income taxes.

The Organization has adopted the standards for accounting for uncertainty in income taxes and management is not aware of any uncertain tax provisions of the Organization related to the tax filings.

The Organization continually evaluates the effects of all tax positions taken including expiring statues of limitations, tax examinations, unrelated business income and new authoritative rulings. The Organization files federal informational returns (Form 990). The statutes of limitations for informational returns filed for the years ended December 31, 2019 through 2022 have not expired and therefore are subject to examination.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expenditure classification. Shared costs are distributed proportionally and equitably to applicable funding sources based upon management's evaluation of the expense incurred.

The expenses that are allocated include the following:

Expenses	Method of Allocation
Salaries and payroll taxes	Estimated time and effort
Employee benefits	Estimated time and effort
Professional fees	FTE/Square footage
Supplies	FTE/Square Footage
Equipment expenses, technology, and phone	FTE/Square Footage
Occupancy	Square Footage
All other operating expenses	FTE/Square Footage

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Reclassification

Certain 2021 amounts have been reclassified in order to conform to the 2022 financial statement presentation.

New Accounting Standards Implemented

The Financial Accounting Standards Board issued Accounting Standards Update ASU 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets, to improve transparency of contributed nonfinancial assets for not-for-profit entities through enhancements to presentation and disclosure. The ASU is applicable for the Organization's fiscal year 2022, but the organization has elected to early adopt. The new standards require that contributed nonfinancial assets are presented separately in the statement of activities. New disclosures are also required to disaggregate contributed nonfinancial assets by category type and other qualitative information about utilization, policies, and valuation techniques.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which require a lessee to recognize assets and liabilities for leases with terms of more than twelve months. Consistent with current GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a financing or operating lease. However, unlike current GAAP-which requires only capital leases to be recognized on the statement of financial position- the new ASU will require both financing and operating leases to be recognized on the statement of financial position. Various subsequent accounting standards have been issued by the FASB that clarify, modify, or expand the guidance for Topic 842. In November 2019, the FASB issued ASU No. 2019-10, Financial Instruments-Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842): Effective Dates for Certain Entities, which provide certain entities that had not yet issued their financial statements (or made financial statements available for issuance) reflecting the adoption of Topic 842 with an additional year deferral of implementation of topic 842. The guidance set forth in Topic 842 is now effective for private companies for fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. For the year ended December 31, 2022, the Organization implemented FASB, ASU 2016-02, Leases (Topic 842).

NOTE 1 – Summary of Significant Accounting Policies (Continued)

Reclassifications

Certain amounts in the prior year statement of activities and functional expenses presented have been reclassified to conform to the current year financial statement presentation. These reclassifications have no effect on previously reported net assets.

NOTE 2 - Concentration of Credit Risk

The Organization generates receivables and revenues from governmental agencies in the normal course of business. The Organization does not require collateral to secure these receivables and is under the belief they are fully collectible.

NOTE 3 – Concentration of Revenue

The Organization received approximately 53% and 31% of its operating budget in 2022 and 2021, respectively, from government funded grants: CAREs, Ryan White Title I Food Program, Older Americans Act, Title II, Part C, Community Development Block Grant, and St. Louis Area Agency on Aging. Any significant decrease in these revenues could have an adverse effect on program services and finances.

NOTE 4 – Grants Receivable

Grants receivable at December 31, 2022 and 2021 consisted of the followings:

	2	.022	<u>20</u>	<u>021</u>
Ryan White Food Program	\$	457,572	\$	165,888
CDBG		30,882		21,026
Dept. of Treasury - CARES		89,300		-
FEMA		10,000		12,800
St. Louis Area Agency on Aging		7,879		44,680
Other-non-governmental		70,136		82,000
	\$	665,769	\$	326,394
Amounts due in:				
Less than one year	\$	665,769	\$	<u>218,021</u>

No allowance for uncollectible grants has been established as management believes that all grants receivable will be collected.

NOTE 5 – Investments and Fair Value Measurements

Investments are stated at fair value and at December 31, 2022 and 2021, consist of the following:

Ç		<u>2022</u>		<u>2021</u>	
Corporate stocks	\$	-	0%	\$ 3,578,159	86%
Fixed income accounts		366,934	11%		0%
Corporate/government bonds and notes		870,654	27%	653,790	14%
Mutual funds		1,991,121	<u>62%</u>		0%
	\$ 3	3,228,709	100%	\$ <u>4,231,949</u>	100%

Financial accounting standards established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value of hierarchy are describe as follows:

- Level 1: Valuations based on unadjusted quoted prices available for identical assets in active markets that the Organization has the ability to access.
- Level 2: Valuations based on quoted prices in markets which are not active, or for which all significant inputs are observable, either directly or indirectly, or derived principally from or corroborated by observable market data by correlation or other means.
- Level 3: Inputs to the valuation methodology are significantly, unobservable inputs.

The asset or liability's fair valuation measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying combined statements of financial position, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Certificates of deposits: Recorded based on their carrying value, which approximates fair value.

NOTE 5 – Investments and Fair Value Measurements (continued)

Fixed income funds: Valued at the most recent bid price of the quoted yield for such securities (or those comparable maturity, quality, and type).

Corporate stocks: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual Funds: Valued at the net assets value (NAV) of shares held at year end.

Corporate bonds/government bond and notes: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities or issuers with similar credit ratings.

Management determines the fair value measurement valuation policies and procedures, which are subject to Board assessment and approval. At least annually, management determines if the current valuation techniques used are fair value measurements and are still appropriate.

The Organization recognizes transfers between levels in the fair value hierarchy at the end of the reporting period. There were no transfers between levels for the years ended December 31, 2022 and 2021.

Fair value of assets measured on a recurring basis at December 31, 2022 and 2021 are as follows:

	<u>Fair Value</u>	<u> Measurements</u>	Using	
December 31, 2022	Fair Value	(Level 1)	(Level 2)	(Level 3)
Corporate stocks	\$ -	\$ -	\$ -	\$ -
Fixed income accounts	366,934	366,934		
Corporate/government bonds				-
and notes	870,654	870,654		
Mutual funds	<u>1,991,121</u>	<u>1,991,121</u>	_	lane .
Total	\$ <u>3,228,709</u>	\$ 3,228,709	\$ <u>-</u>	\$

Fair Value Measurements Using

NOTE 5 – Investments and Fair Value Measurements (continued)

December 31, 2021	Fair Val		(Level 1)		evel 2)	(Leve	13)
	2 012 7 012		(=)				
Corporate stocks	\$ 3,578,13	59	\$ 3,578,159	\$	-	\$	-
Fixed income accounts		-	-		-		-
Corporate/government bonds							
and notes	653,75	90	653,790		-		-
Mutual funds							
Total	\$ <u>4,231,9</u>	<u> 19</u>	\$ <u>4,231,949</u>	\$ _	-	\$	
NOTE 6 – Property and Equi Fixed assets consist of the follo		ecer					
			<u>2022</u>		<u>2021</u>		
Depreciable fixed assets:							
Land		\$	231,573	\$	231,573		
Building			1,194,752]	1,176,204		
Office furniture and e	equipment		349,614		339,685		
Software			1,585		1,585		
Vehicles			<u>202,675</u>	,	135,541		
			1,980,199		1,884,588		
Accumulated depreci	ation	Φ.	(1,307,448)	-	1,231,714)		
		\$	672,751	\$	652,874		

Depreciation charged against revenues amounted to \$75,734 and \$54,757 during the years ended December 31, 2022 and 2021, respectively.

NOTE 7 – Paycheck Protection Program Term Note

On April 14, 2020, the Organization received proceeds of \$120,000 under a promissory note entered into between the Food Outreach, Inc. and Newtek Small Business Finance, LLC. pursuant to the PPP established under the CARES Act and administered by the SBA. Loan payments are deferred for the first six months after the date of the disbursement of the funds. After that, the loan and interest at 1% would be paid back over a period of 18 months, if the loan is not forgiven under the terms of the PPP. As of December 31, 2021, The Organization spent PPP funds on eligible expenses based on regulations such that the loan would be forgiven in full. On July 15, 2021, the Organization received notifications the Small Business Administration the full amounts of the loans had been forgiven. As such, the Organization converted \$121,532 to grant income for the year ending December 31, 2021.

NOTE 8 - Retirement Plan

The Organization has established a SEP/IRA plan for the benefit of the employees. The Organization's contribution is based on a percentage of eligible participants salaries and is determined annually by the Board of Directors. Plan expense was \$33,175 and \$28,605 for the years ended December 31, 2022 and 2021, respectively. Eligible employees may also participate in a 403(b)-plan established by the Organization.

NOTE 9 – Lease Commitments

The Organization entered into a lease for office equipment under an agreement that is classified as an operating lease. The equipment under the operating lease is included in the statement of financial position with payments for 60 months.

The components of lease expense were as follows:

1	1	For the Y	ear Ending	g December 31	,
		20	22	2021	
Operating lease cost		\$	<u>3,854</u>	\$3,474	
Total operating cost		\$	<u>3,854</u>	\$ <u>3,474</u>	

Supplemental cash flow information related to the lease is as follows:

For the Year Ending December 31,

2022 2021

Right-of-use assets obtained in exchange for lease obligations:

Operating leases 20,406

Supplemental statement of financial position related to leases are as follows:

	For the Year Ending December 31, 2022 2021		
Operating lease: Operating leases right-of-use asset	\$ <u>12,298</u> \$		
Other current liabilities Operating leases liabilities Total operating lease liabilities	\$ 4,081 \$ \\ \frac{8,217}{12,298} \$ \$	-	
Weighted Average Remaining Lease Term Operating lease	3 years	4 years	
Weighted Average Discount Rate Operating lease	4.5%	4.5%	

NOTE 9 – Lease Commitments (continued)

Maturities of lease liabilities are as follows:

	Operating
Year Ending December 31,	Lease
2023	\$ 4,128
2024	4,128
2026	4,128
Total lease payments	12,384
Less imputed interest	(86)
Total	\$ <u>12,298</u>

NOTE 10 – Employee Retention Credit

The Organization faced economic hardship as a result of the COVID-19 pandemic, chose to keep their W-2 employees on the payroll; accordingly, the Organization applied for refundable credits as follows:

Submission Date of Form 941	Period Covered by the Filing	Amount Claimed (including interest)	
December 31, 2020	Fourth Quarter 2020	\$ 43,471	
March 31, 2021	First Quarter 2021	\$ 65,802	
June 30, 2021	Second Quarter 2021	\$ 60,090	
September 30, 2021	Third Quarter 2021	\$ 28,546	

NOTE 11 – Net Assets

Net assets consist of:

	December 31,			
		2022		2021
Net Assets Without Donor Restrictions:				
Undesignated	\$	2,693,215	\$	3,564,725
Investment in property and equipment		685,049		652,874
Designated – reserves		1,300,000	_	1,300,000
Total net assets without donor restrictions		4,678,264		5,517,599
Net Assets With Donor Restrictions:				
Program and support		337,399		346,729
Total Net Assets	\$	5,015,663	\$	5,864,328

NOTE 12 – Contributed Goods and Services

The values of noncash donations included in contributions in the financial statements and the corresponding expenses are as follows:

For	For the year ending December 31,			
		2022	2021	
Contributed goods and services – in-kind	\$	105,273	\$ <u>22,305</u>	
Professional services	\$	2,857	\$ 120	
Donated food and other		<u>102,416</u>	<u>22,185</u>	
Total	\$	105,273	\$ 22,305	

NOTE 13 – Donated Services, Materials, and Facilities

Significant other contributions of goods and services have been made to the Organization by unpaid volunteers to assist in the ongoing activities and programs. The values of these contributions are not reflected in these financial statements due to it not being susceptible to objective measurement of valuation.

NOTE 14 - Liquidity and Availability of Financial Assets

The Organization intends to implement a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization's primarily sources of support are contributions and grants. Most of the support is required to be used in accordance with the purpose restrictions imposed by the donor or funding agency.

As of December 31, 2022, and 2021, financial assets available for general expenditures within one year consist of the following:

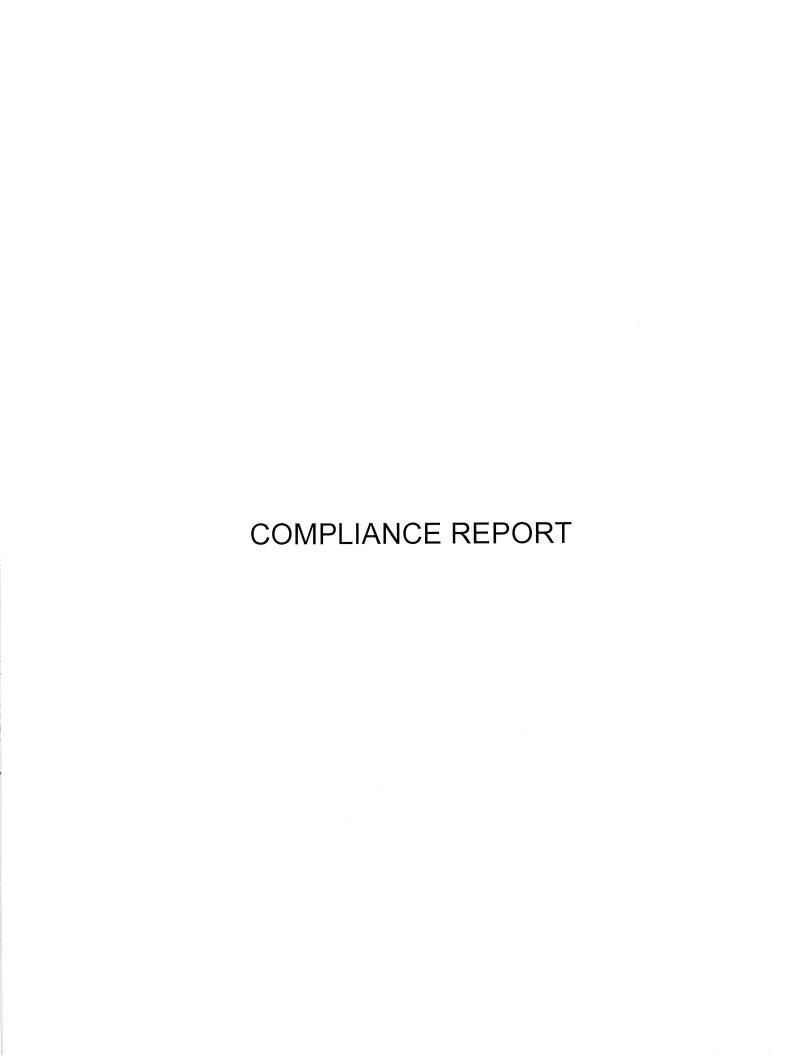
Cash and cash equivalents Grant and accounts receivables Investments Total financial assets	\$\frac{2022}{480,185}\$ 665,769 \(\frac{3,228,709}{4,374,663}\)	2021 \$ 656,784 327,323 4,231,949 5,216,056
Less: Board designated operating reserve and reserve for building and equipment Donor restricted due to purpose	(1,300,000) (337,399)	(1,300,000) _(346,729)
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>2,737,264</u>	\$ <u>3,569,327</u>

NOTE 15 – Commitments and Contingencies

Financial awards from governmental entities in the form of grants are subject to special oversights and audits. The results of such audits could result in the claims against the Organization for disallowed cost. No claims exist against the Organization at December 31, 2022 and 2021; therefore, no provisions have been made for any liabilities that may result from such audits.

NOTE 16 – Subsequent Events

The Organization's management has evaluated subsequent events through August 18, 2023, the date the financial statements were available for distribution. Management's evaluation did not disclose any items that would require reporting or disclosure in these financial statements.







Certified Public Accountant (314) 731-8085 www.randlecpa.com

70 Black Jack Ct. Florissant, MO 63033

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Food Outreach, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Food Outreach, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 18, 2023.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Food Outreach Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Food Outreach, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Food Outreach, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Food Outreach, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Persolle & associates, LLC, CPAs
Florissant, Missouri
August 18, 2023

RANDLE & ASSOCIATES, LLC, CPA



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70 Black Jack Ct. Florissant, MO 63033

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Food Outreach, Inc.

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Food Outreach, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Food Outreach, Inc.'s major federal programs for the year ended December 31, 2022. Food Outreach, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Food Outreach, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Food Outreach, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Food Outreach, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Food Outreach, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Food Outreach, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Food Outreach, Inc.'s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Food Outreach, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Food Outreach, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Food Outreach, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

> Florissant, Missouri August 18, 2023

Remalle & assaciates, LC, CPAs

FOOD OUTREACH, INC. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

Major <u>Program</u>		×				
Type		В	В	В	В	
Passed through to Sub recipients	€	"			1 1	\frac{1}{2}
Federal Expenditures	\$ 638.323		109.893 932,953	109,85 <u>6</u> 109,856	89,300 00£,98	\$ 1,132,109
Pass Through Entity Identifying Number	2 89HA000332800; 6 89HA000332801	2 89HA000332700; 89HA000332801	810009	22-12-81	21-SLRF-13	
Federal CFDA <u>Number</u>	93.914	93.914	93.045	14.218	21.027	
Federal Grantor / Pass-Through <u>Grantor / Program Title</u>	Department of Health and Human Services/ Pass-through City of St. Louis Department of Health / HIV Emergency Relief Program Ryan White - MO	Pass-through St. Clair County Health Department / HIV Emergency Relief Program Ryan White – IL Total HIV Emergency Relief Program	Department of Health and Human Services/ Pass-through City of St. Louis Area Agency on Aging/ Special Programs for the Aging, Title III, Part C, Nutrition Services Total Department of Health and Human Services	Department of Housing and Urban Development/ Pass-through City of St. Louis/ Community Development Block Grant Total Department of Housing and Urban Development	United States Department of the Treasury/ Pass-through St. Louis City Community Development Administration/Coronavirus State and Local Fiscal Recovery Funds Total United States Department oof the Treasury	Total Expenditures of Federal Awards

FOOD OUTREACH, INC. NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

1. Basis of Presentation

The accompanying schedule of federal awards (the "Schedule") includes the federal grant activity of Food Outreach, Inc. under programs of the federal government for the year ended December 31, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect Cost Rate

Food Outreach, has elected to use the 10% de minimis cost rate allocation.

FOOD OUTREACH, INC. Schedule of Findings and Questioned Cost December 31, 2022

PART I: SUMMARY OF AUDITORS' RESULTS

77.	. 1	a
Linon	2101	Statements:
THAIR	uai	materionis.

1.	Types of auditor's report issued.	<u>Unmodified</u>	
2.	Internal control over financial reporting: a. Material weakness identified?b. Significant deficiency identified?	<u>NO</u> <u>NO</u>	
3.	Noncompliance material to the financial statements note	d? <u>NO</u>	
Fe	deral Awards:		
4.	Internal control over major programs: a. Material weakness identified? b. Significant deficiency identified?	<u>NO</u>	
5.	Type of auditor's report issued on compliance for major	programs.	Unmodified
6.	Audit findings disclosed that are required to be reported Guidance? NO	l in accordan	ce with Uniform

CFDA Number

program:

Name of Federal Program or Cluster

93.914

HIV Emergency Relief Program

8. The dollar threshold used to distinguish between Type A and B programs: \$750,000.

7. For the year ended December 31, 2022, Food Outreach, Inc. had the following major

9. Food Outreach, Inc. qualified as a low-risk auditee? YES

FOOD OUTREACH, INC. Schedule of Findings and Questioned Cost (Continued) December 31, 2022

PART II: FINANCIAL STATEMENTS FINDINGS REQUIRED TO BE REPORTED UNDER GOVERNMENT AUDITING STADARDS

NONE

PART III: FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

NONE

FOOD OUTREACH, INC. Status of Prior Years Findings December 31, 2022

No prior year findings